

Sunrider® Independent Distributor
Form C: Building My Sifting List: A Memory Jogger

One of the benefits of network marketing that we discussed earlier was “*having the independence to work with whomever you want, whenever you want, wherever you want to work.*” Having made the decision to pursue this venture in network marketing, let’s step out upon that independence and begin by making a sifting list of the people whom you would like to work with as business associates. ***It is important that you not prejudge whether or not these individuals may or may not decide to pursue the business, this is simply your opportunity to give them a chance to either say yes or no to the business.***

As you begin this list, start by thinking of people whom you respect, who show genuine concern for other people. Consider people who are active in your church, think of individuals who people always seem to like, who belong to various groups, or organizations. Also think of people who are active in civic affairs and who have serious credibility. When making your list, consider people who are ambitious, assertive and thought of as leaders. Others to consider are those who may be considering a new job, or someone who has skills and talents that have not yet been tapped. They may be starting in a career where they are involved with selling, or they may be an experienced direct salesperson. **List people you would like to work with if you could choose your work and business associates.** Look at this list for other ideas.

People you socialize with:

Co-workers & fellow employees

Former co-workers

Fellow athletic club members and staff

Sport team associates (*Golf partners, Tennis partner, Bowling team, etc.*)

Civic & Professional Associates (*Rotary /Lions/Kiwanis/Jaycee*)

Social club members (*Card club members, Chess club members, etc.*)

Family relationships:

Best man/maid of honor/members of the wedding party

Committee members at church or school

Family members and distant relatives

Friends, associates and coworkers of family members and relatives

Fraternity brothers or sisters

Neighbors

Old high school friends

Old high school teachers or principals

Old military buddies

Past neighbors

Prayer group

PTA members

Roommates in college

Parents of my children’s friends

Teachers of my children

People you do business with:

Architect
Bank teller or loan officer
Barber, beauty salon or nails staff
Car maintenance people
Clerks at airport
Contractor for your home
Doctor, Dentist, Chiropractor
Golf pro or golf starter
Home repair services people
Lawn service
Lifeguard
Local store managers and owners
Mail carrier
Parking lot attendance
Professional Services (Accountant, Lawyer, Insurance agent, etc.)
Tennis pro
Travel agent
UPS, FedEx driver
Restaurant managers, and waiter or waitress

People who sold you your:

Avon products or other skin care products
Bicycle
Boat or camper
Business cards
Camera
Car, truck, motorcycle, etc.
Carpeting
Clothing (*Casual, Business attire, Dress clothing, Shoes*)
Electronic equipment (*Cell Phone, PDA, Computer, TV, Stereo, DVD Player, etc.*)
Eyeglasses/contacts
Fishing or hunting license
Furniture
Golf Clubs
Groceries
House
Household appliances (*Kitchen appliances, vacuum, washer & dryer, etc.*)
Jewelry (*Wedding rings, watch, necklace, ear rings, etc.*)
Lawnmower
Luggage
Pet
Tires
Tupperware



Sunrider® Independent Distributor
**Form D: Candidates to Whom I Would Like to Present the
Business**

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